

Alperton (UK) Ltd

EXPERT PARTS KNOWLEDGE FOR LIBYAN MARKET

Alperton (UK) Ltd are a division of a group of companies which operate in Libya. They work to support the activities of their other divisions operating in the group, such as Alperton Ltd and 1st Engineering.

Alperton Ltd are a sales company who support customers in the Automotive, Material Handling, Marine and Oil and Gas industries in Libya, whilst 1st Engineering are service providers who give said customer the full aftersales support. Alperton (UK) Ltd has a longstanding relationship with Konecranes UK which spans approximately 10 years.

CHALLENGE

In the Libyan market, unlike many other Global markets, equipment does not lose its original value over time; therefore it is in the customers best interest to keep their equipment working at its full potential for as long as possible, as replacements prove costly.



1st Engineering not only maintain a customer's equipment which has been sold to them by Alperton, they are often asked to service other equipment the customer has whilst they are on site. The 1st Engineering engineers often come up against equipment which has underlying faults, is in need of an overhaul, is no longer equipped to perform changing duties, or is past its design life. This is where Konecranes UK Parts Centre come in.

SOLUTION

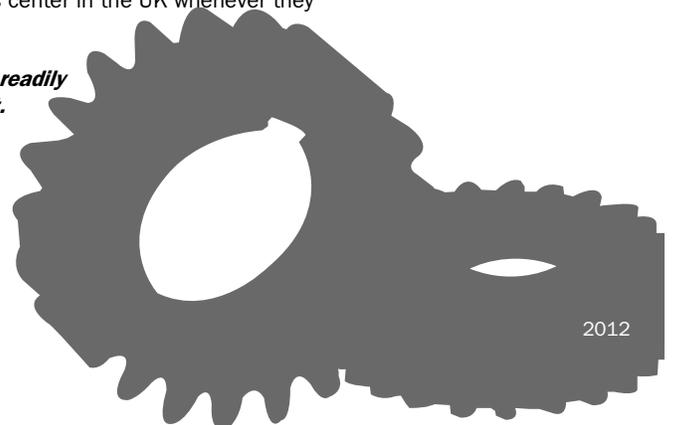
Alperton (UK) Ltd rely on the experts at Konecranes Parts Centre, such as Jim Fergusson, to identify required parts on older equipment. Often a parts list is no longer available or parts have become obsolete.

The Parts Centre are also on hand to assist Alperton when they are preparing quotes for equipment modernizations and they need expert advice on correct parts supply.

RESULTS

Alperton are able to operate successfully in a challenging market like Libya with the knowledge that they have expert support on hand from Konecranes parts center in the UK whenever they need it. Peter Clark, Alperton Supply Chain Manager, says:

"We are safe in the knowledge that if we need support it is readily available from Konecranes, and aftersales follow up is great. Libya is a difficult market and we don't want an unsatisfied customer knocking on our door."





INDUSTRIAL CRANES: Konecranes is the industry benchmark for safety, reliability, cost saving and productivity-enhancing innovation. Standard and heavy-duty cranes include electric overhead cranes up to 1,000+ tons and explosion-proof cranes and components. Workstation lifting systems feature enhanced material flow with ceiling-mounted monorails and free standing cranes systems, jib cranes and manual lifting products and electric chain hoist up to 7500 kg. Konecranes provides any lifting application in any industry.



NUCLEAR CRANES: With nearly a half century of nuclear crane experience Konecranes is the most seasoned supplier in the industry. Our wide range of products are designed specifically for operation in nuclear applications and our quality control program ensures that each nuclear crane and component is designed, manufactured and installed to the demanding standards of the nuclear industry.



PORT AND PORTAL CRANES & SERVICE: Konecranes designs, manufactures, and delivers large cranes for ports, container terminals, intermodal terminals, shipyards and bulk material handling. We also provide expert maintenance and after-sale support as well as complete crane service worldwide for all types and makes of harbor and shipyard cranes.



HEAVY-DUTY LIFT TRUCKS: Konecranes is a world-leading manufacturer of lift trucks with lifting capacities of 10 to 80 tons. For over 50 years Konecranes has designed and customized trucks for the most demanding applications and continues to offer a wide range of trucks for customers in many different industries. Products include forklifts, reach stackers, empty container handlers, gantry trucks/toploaders.



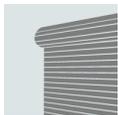
CRANE SERVICE: Konecranes provides an extensive range of services and unique capabilities dedicated to improving safety and helping your business decrease the cost of downtime and increase the productivity of uptime. We can service any make of crane and hoist. With a global network of maintenance professionals operating from more than 570 service depots around the world, we repair, inspect, modernize and maintain more cranes worldwide than any other company.



MACHINE TOOL SERVICE: As a global leader in machine tool maintenance service, Konecranes offers world-class service on all makes and models of machine tool equipment. From maintenance programs to rebuild, remanufacture and retrofit, we have the knowledge and expertise required to keep your equipment running effectively and efficiently.



PARTS: Konecranes is the OEM for many of the best known brands of hoists and cranes as well as the largest single source supplier for parts of all makes. We have the most extensive inventory in the industry, as well as dedicated in-house parts manufacturing and extensive reverse engineering services to assist you with obsolete and/or not readily available parts. Our expert technicians are always available to help with field installation and support.



DOORS: Konecranes UK Industrial and Commercial Doors business is based in the Midlands, but extends across all areas of the country. Drawing on over 30 years' experience of operating in the commercial and industrial sector, we are well placed to partner to ensure that our customers receive complete piece of mind. Our Full Service Provision includes service, maintenance and installation of all Roller Shutter Doors, Sectional Overhead Doors, Grilles and Gates, Highspeed Doors, Security Hinge Doors, Folding Shutter Doors, and Docking Equipment.

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